

Workshop Equipment

Number: VSE-13-19

Date: Oct. 30, 2013

Subject: Windows 7[®] Migration & Replacement VAS Diagnostic

Devices – Special Pricing & Payment Options

(USA Only)

1.0 - Introduction

Microsoft support of the Windows XP[®] operating system ends April 8, 2014. From this date onwards, all commercial and consumer based computing devices that continue to run on Windows XP may be exposed to potential security and vulnerability risks.

As Windows XP operating system function and performance shortcomings that result from security and vulnerability issues will no longer be resolved by Microsoft, we recommend that applicable VAS diagnostic devices migrate to the Windows 7[®] operating system. We informed and previewed the entire migration process in our USA VW Dealer Communication email of October 30.

The Dealer Communication also specified that VAS 5051B diagnostic consoles and VAS 5052A diagnostic tablets are not capable of Windows 7 migration, and that migration is not recommended or supported on VAS 6150 diagnostic laptops due to potential performance issues.

The Volkswagen Special Tool & Equipment program is committed to assisting. Over the last months we have worked to provide affordable, flexible options for replacement device purchases. We are pleased to announce the results of our efforts with this document.

The special pricing and purchase option programs described in the following sections are in effect for orders placed from November 1, 2013 through March 1, 2014.

2.0 - Special Pricing

2.1 - Overview

We have assembled a variety of **replacement device package suggestions** for your consideration. Package suggestions are based on mixing and matching **7 individual** components. These package suggestions cover a range of price points with option savings from \$400 - \$1200. This allows dealerships the flexibility to choose according to the individual needs of their workshop.

Refer to the **Replacement Device Matrix** in **Section 2.2** on Pages 2 and 3 for **special pricing details** and **important application Notes**.

After deciding what individual components or packages best suit the needs of the workshop, we offer two purchase program options:

- Cash Purchases Discounted Prices
- Purchases Made Over Time Regular Catalog Prices

Details on the purchase programs commence in **Section 3.0** – Page 3.



2.2 - Replacement Device Matrix

Note:

The special pricing listed in the tables below, and purchase options specified in Section 3.0 are in effect for orders placed from November 1, 2013 through March 1, 2014.

2.2.1 - VAS 5051B Replacement Options

t Options	Description	Contents	Cash Discount Price	Regular Catalog Price ¹	Notes		
	Test Instrument Set	VAS 6356 Test Instrument Box	\$5,169	\$5,324	Enables an existing VAS 6150X laptop or VAS 6160/X tablet in service to perform measurements equivalent to VAS 5051B.		
	Equipment Trolley	VAS 6556A Trolley	\$1,317	\$1,356	Storage platform for test instrument box, diagnostic tablets and laptops.		
	Test Box and Trolley Package ²	VAS 6356 Test Instrument BoxVAS 6556A Trolley	\$6,486	\$6,680	Enables an existing VAS 6150X laptop or VAS 6160/X tablet in service to perform measurements equivalent to VAS 5051B. VAS 6356 mounts to VAS 6556A.		
	Diagnosis System, Premium VAS 6150C and Test Instrument Set Package ²	VAS 6150C Diagnostic Laptop VAS 6356 Test Instruments Box	\$9,864	\$10,159	New generation diagnostic laptop and test instruments box. Diagnostics and measurement functions equivalent to VAS 5051B.		
ЗерІасетеп	Diagnosis System, Premium VAS 6160A and Test Instrument Set Package ²	VAS 6160A Diagnostic Tablet VAS 6356 Test Instruments Box	\$10,764	\$11,086	New generation diagnostic tablet with test instruments box. Diagnostics and measurement functions equivalent to VAS 5051B.		
VAS 5051B Replacement Options	Diagnosis System, Premium VAS 6150C and Test Instrument Set w/Equipment TrolleyPackage ²	 VAS 6150C Diagnostic Laptop VAS 6356 Test Instruments Box VAS 6556A Trolley 	\$11,181	\$11,515	New generation diagnostic laptop with test instruments box and trolley. Diagnostics and mobile measurement functions equivalent to VAS 5051B.		
	Diagnosis System, Premium VAS 6160A and Test Instrument Set w/Equipment TrolleyPackage ²	 VAS 6160A Diagnostic Tablet VAS 6356 Test Instruments Box VAS 6556A Trolley 	\$12,081	\$12,442	New generation diagnostic tablet with test instruments box and trolley. Diagnostics an mobile measurement functions equivalent to VAS 5051B.		
	Premium Diagnosis System Package	 VAS 6160A Diagnostic Tablet VAS 6356 Test Instruments Box VAS 6556A Trolley VAS 5051/51D Printer 	\$12,350	\$12,720	New generation diagnostic tablet. Component set is complete mobile replacement for VAS 5051B.		

¹Applies to purchases made over time. Dealer Parts Account debited over 12 month period.

VAS 5052A & VAS 6150 Replacement Options: Section 2.2.2 – Page 3.

²Package contents must be ordered separately. The sum of the individual item prices is shown for reference.



2.2.2 - VAS 5052A & VAS 6150 Replacement Options

Replacement Options	Description	Contents	Cash Discount Price	Regular Catalog Price ³	Notes	
	Diagnosis System, Premium VAS 6150C w/out VAS 5054A	VAS 6150C Diagnostic Laptop without VAS 5054A Transmitter Head	\$3,495	\$3,599	New generation diagnostic laptop. When received, new laptop must be matched with an existing VAS 5054A Transmitter Head in service.	
6150 Repla	Diagnosis System, Premium VAS 6160A w/out VAS 5054A	VAS 6160A Diagnostic Tablet without VAS 5054A Transmitter Head	\$4,395	\$4,526	New generation diagnostic tablet. When received, new tablet must be matched with an existing VAS 5054A Transmitter Head in service.	
VAS 5052A & VAS	Diagnosis System, Premium VAS 6150C	VAS 6150C Diagnostic Laptop with VAS 5054A Transmitter Head	\$4,695	\$4,835	New generation diagnostic laptop. Complete replacement for VAS 6150.	
	Diagnosis System, Premium VAS 6160A	VAS 6160A Diagnostic Tablet with VAS 5054A Transmitter Head	\$5,595	\$5,762	New generation diagnostic tablet. Complete replacement for VAS 5052A.	

³Applies to purchases made over time. Dealer Parts Account debited over 12 month period.

Note:

The initial supply of VAS diagnostic devices listed above will be shipped with Windows XP. Windows 7 migration instructions for all applicable diagnostic devices will be posted on ServiceNet when the device-specific Windows 7 installation DVDs are sent to dealers.

3.0 - Purchase Options

Cash Purchases - Discounted Prices

- Dealer places order as usual via the <u>www.tools.vw.com</u> website or calls: 800-892-9650
- Cash purchases receive 3% discount off of regular catalog prices
- Invoice sent to dealer 30 day terms

Purchases Made Over Time – Regular Catalog Prices

- Dealer purchases made over time are initiated through a special link in the <u>www.tools.vw.com</u> website.
- Purchases are at regular catalog prices
- Invoice sent to VWGoA
- VWGoA debits Dealer Parts Account with twelve (12) equal payments on a **monthly installment** basis. For details refer to **Section 3.1** Page 4.
- For billing information, refer to Section 3.2 Page 6.

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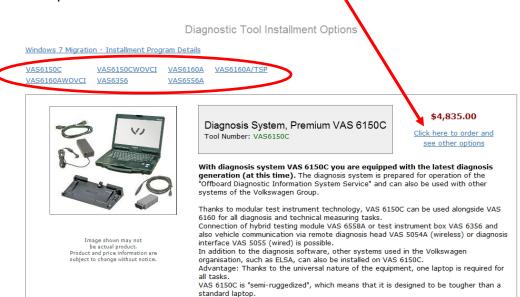
3.1 – Monthly Installment Option – Step-by-Step

Following is a step-by-step preview of the ordering and administration process:

- 1. Start Internet Explorer.
- 2. Navigate to www.tools.vw.com
- 3. Logon, then click the **Diagnostic Tool** *Installment Options* link on the main page:



- **4. Scroll through and carefully review all of the individual items listed.** For faster navigation, click the individual part number links:
- 5. To place an order, click the "Click here to order and see other options" link under the item price. Example:

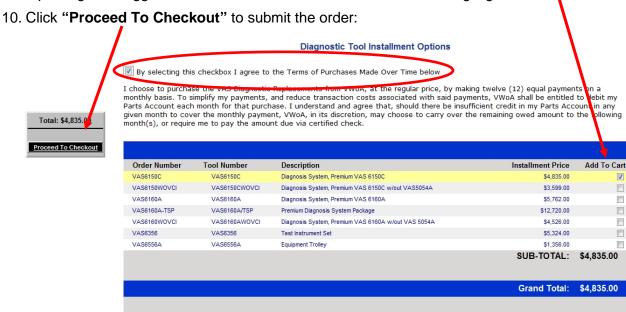


6. Decide now to "build" one or more of the packages suggested in the **Section 2.2 Matrix tables**, or only order an individual item.

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- 7. Read and understand the Terms of Purchases Made Over Time information in the page header.
- 8. Select the purchase terms checkbox. Note that orders cannot be placed if the box is not checked.
- 9. Select the applicable "Add To Cart" checkbox for a desired item, and additional checkboxes if building a package as suggested in the Section 2.2 Matrix. These will be highlighted.



11. A summary of the Shopping Cart is displayed. Select "Continue Shopping" or update / remove as appropriate. When complete, select "Proceed to Checkout"



- 12. A **Checkout Form** is displayed. Confirm and enter the information as appropriate to the dealership:
 - Confirm the auto-populated Bill To: and Ship To: information.
 - Enter the Billing Information. Required fields are first and last name, email address and phone number. Note that the Payment Method dropdown is limited to Parts Billing only.
 - Select the Shipping Method.
 - Review and confirm the order details, then click the

Process Order Now button.

Note the Order Number for future reference.

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3.2 - Billing Information

On acceptance of the terms of purchase and receipt of the order as described above, the invoice is transferred to VWGoA. The **total amount** of the invoice is then calculated for twelve (12) equal payments.

VWGoA then administers a recurring debit of the **Dealership Parts Account** for payments over a twelve (12) month period. Monthly installments will appear on the Dealership Parts Account invoices as per the sample below:

Header Text: Diag Tool Upgrade Program									
PART/VIN NUMBER			UNIT COST	EXTENDED COST	TAX				
Payment X of 12	Diagnostic Tool Payment Program Diagnostic Tool Upgrade	1	\$XXX.XX	\$XXX.XX					

Once the invoice is processed it can be accessed via vwhub, and inquiries can be directed as usual.

Note:

Please ensure that all Dealership Accounting, Service and Parts colleagues responsible for administering the Dealership Parts Account are informed of the monthly installment debits being applied to that account!